

## Curriculum Vitae of Kazi Fakrul Latif.



### Career Object:

#### **Working Experience (26 Years in Experience in Marketing, Sales, Business Development & Customer Service):**

Having more than **Twenty-Six (26) years'** working experience in the Business Development & Marketing sector. Major job is Market analysis, Product develop, Sales and business development. As my next career step, I see myself working with B2B combining my education and previous work experiences.

organizing, training, directing and controlling the sales and Operation. Sales Administration, Development & Designing Operation, Direct Sales, Retailer, Key Accounts and all activities of Sales & Operation with end view of achieving the corporate Sales and Operation objectives of the company.

- **Have 18 (Eighteen) years' experience as a CEO**

### Job responsibility:

#### Some of my Completed Project:

1 Supply and Development of Aviation Meter Display Software; Existing Multiple Fax Software Maintenance; Hosting, Update & Maintenance of Existing BDWS Automation Software & Existing Current Weather Condition Apps Upload on Google Play Store Link 1: <a href="http://bmd.gov.bd">bmd.gov.bd</a> Link 2: <a href="https://www.bmd.gov.bd/bdws/">https://www.bmd.gov.bd/bdws/</a> Contract Agreement No.: 23.09.2680.174.34.025.24.620, Date: 12/03/2025 e-GP Tender ID: 1071907	2025 (Completed)	Storm Warning Centre (SWC), Bangladesh Meteorological Department ( <b>BMD</b> ) E-24, Agargaon, Dhaka- 1207
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2	Hosting, Upgrading & Maintenance of User Interface Data Base Software.	2025 (Completed)	Bangladesh Meteorological Department ( <b>BMD</b> ) Meteorological & Geo Center, Chattogram <a href="http://www.bmd.chittagong.gov.bd">www.bmd.chittagong.gov.bd</a>
3	ICT equipment for establishment of Agromet unit  Contract Agreement No.: 12.01.0000.018.03.001.24.9517, Date: 21/11/2024 Package No.: AMISDP-GD-32 e-GP Tender Proposal ID: 1020483	2024 (Completed)	Agro-Meteorological Information Systems Development Project ( <b>AMISDP</b> ), Department of Agricultural Extension (DAE), Khamarbari, Farmgate, Dhaka-1215, Bangladesh
4	Consulting Services for Design, Development, Implementation, Operation and Maintenance of Web-Server Based Database Application, Mushroom e-commerce Application and Portal for INRPMCP and Other Associated Jobs. (Package No.: SD/MUSHROOM/DAE-9) <a href="http://www.mushroomproject.gov.bd">www.mushroomproject.gov.bd</a>	2024 (Completed)	Improvement of Nutrition and Reduction of Poverty through Mushroom Cultivation Project ( <b>INRPMCP</b> ), Department of Agricultural Extension, <b>Mushroom</b> Development Institute, Savar, Dhaka-1340
5	Repair & Maintenance Services of BAMIS Portal with related software and hardware  Tender Package No.: AMISDP-SD-028	2024 (Completed)	Agro-Meteorological Information Systems Development Project ( <b>AMISDP</b> ), Department of Agricultural Extension (DAE), Khamarbari, Farmgate, Dhaka-1215, Bangladesh
6	Supply of Bed Sheets, Pillow covers, and Mattresses for the Horticulture Centre of The Department of Agricultural Extension under the Cashew and Coffee Research, Development and Extension Project	2024 (Completed)	Cashew and Coffee Research, Development and Extension Project Department of Agricultural Extension ( <b>DAE</b> ) Khamarbari, Farmgate, Dhaka.
7	Agrometeorological Information Systems Development Project Component C: Improvement, Further additional upgradation to the on-going BAMIS portal & its integration with Different APPs and Annual Maintenance contract (AMC) for next 2 years (Package no: AMISDP-GD-006)  Portal Link: <a href="http://www.bamis.gov.bd">www.bamis.gov.bd</a> (Bangla & English)	2022-2024 (Completed)	Agro-Meteorological Information Systems Development Project ( <b>AMISDP</b> ), Department of Agricultural Extension (DAE), Khamarbari, Farmgate, Dhaka-1215, Bangladesh

	<p><b>Android Apps: Google Play Store</b>  <b>Apps Name- BAMIS Portal (Bangla &amp; English)</b></p> <p><b>iOS Apps: Apple- App Store</b>  <b>Apps Name- BAMIS Portal (Bangla &amp; English)</b></p>		
8	<p>Contract of consultancy services for development of Hydrological Services Products such as Sediment Prediction &amp; river bank erosion, hydrological drought prediction, salinity intrusion forecast, ground water outlook and forecast, surface water supply outlook etc. and upgrade of existing website to display <b>real time data</b>, products &amp; warnings. (Package No.: BWDB-C15)  [EIMS-Alluvium-Web Soft BD (JV)]  Link: <a href="http://hifm.bwdb.gov.bd/bwdb/">http://hifm.bwdb.gov.bd/bwdb/</a></p>	2022 – 2024 (Completed)	<p><b>BWDB</b>  Bangladesh Water Development Board  Ministry of Water Resource</p>
9	<p>Purchase of Secure Sockets Layer (SSL) Certificate for Data security of User Interface Data Base Software  Link: <a href="https://metandgeo-ctg.bmd.gov.bd/login">https://metandgeo-ctg.bmd.gov.bd/login</a>  NOA No.: 23.09.1528.554.34.001.24.1366,  Date: 22 September 2024</p>	2024 (Completed)	<p>Bangladesh Meteorological Department (<b>BMD</b>)  Meteorological &amp; Geo Center,  Chattogram  <a href="http://www.bmd.chittagong.gov.bd">www.bmd.chittagong.gov.bd</a></p>
1	<p>Supply of Hosting, Update &amp; Maintenance of BDWS Automation Software &amp; BMD Weather Apps  Against E-GP Tender ID: 972821  Contract No.: 23.09.2680.174.34.001.24.1127,  Date: 13 May, 2024</p>	2024 (Completed)	<p>Storm Warning Center (SWC)  Bangladesh Meteorological Department (<b>BMD</b>)  Storm Warning Center, E-24,  Meteorological Complex, Dhaka-1207</p>
1	<p>Supply and Installation of Cloud Based Message system for 1st class observatory Rajshahi.  Link: <a href="https://aviation.bmd.gov.bd/rajshahi/aviation/">https://aviation.bmd.gov.bd/rajshahi/aviation/</a>  Contract No.: 23.09.0000.108.07.020.24.3998,  Date: 13 June, 2024</p>	2024 (Completed)	<p>Bangladesh Meteorological Department (<b>BMD</b>)  BMD Head Quarter  E-24, Agargaon, Dhaka- 1207</p>
1	<p>Hosting, Upgrading &amp; Maintenance of User Interface Data Base Software  Link: <a href="https://metandgeo-ctg.bmd.gov.bd/login">https://metandgeo-ctg.bmd.gov.bd/login</a></p>	2024 (Completed)	<p>Bangladesh Meteorological Department (<b>BMD</b>)  Meteorological &amp; Geo Center,  Chattogram  <a href="http://www.bmd.chittagong.gov.bd">www.bmd.chittagong.gov.bd</a></p>
1	<p>Design and Development with Installation of BMD Web portal (www.bmd.gov.bd) and Online weather Data Purchase Portal Software  Against E-GP Tender ID: 864233</p>	2023 (Completed)	<p>Bangladesh Meteorological Department (BMD)  BMD Head Quarter  E-24, Agargaon, Dhaka- 1207</p>

	Contract No.: 23.09.0000.108.07.003.23.7280, Date: 19 September, 2023		
1	Supply of Supply and Installation of User Interface Data Base Software Link: <a href="http://metandgeo-ctg.bmd.gov.bd/login">http://metandgeo-ctg.bmd.gov.bd/login</a> Contract Memo No.: 23.09.1528.554.34.002.23.725, Date: 10.02.2023	2023 (Completed)	Bangladesh Meteorological Department ( <b>BMD</b> ) Meteorological & Geo Center, Chattogram <a href="http://www.bmd.chittagong.gov.bd">www.bmd.chittagong.gov.bd</a>
1	Supply of BDWS (Bangladesh Daily Weather Summary) Automation Software. Link: <a href="https://www.bmd.gov.bd/bdws/">https://www.bmd.gov.bd/bdws/</a> Against E-GP Tender ID: 808474 Contract No.: 23.09.2680.174.34.006.23.1432, Date: 04 June, 2023	2023 (Completed)	Storm Warning Centre (SWC), Bangladesh Meteorological Department ( <b>BMD</b> ) E-24, Agargaon, Dhaka- 1207
1	Agrometeorological Information Systems Development Project Component C: Strengthening of BAMIS Portal by incorporation of Agromet data base and information and development Crop Weather Calendar for different major cereals, cash and horticultural crops. (Package No: AMISDP-SD-009) Link: <a href="https://www.bamis.gov.bd/calendar/">https://www.bamis.gov.bd/calendar/</a> Contract Memo No.: 12.01.0000.018.03.006.22.7010, Date: 28.04.2022	2023 (Completed)	Agro-Meteorological Information Systems Development Project (AMISDP), Department of Agricultural Extension ( <b>DAE</b> ), Khamarbari, Farmgate, Dhaka-1215, Bangladesh
1	Automation in preparation of Agromet Advisory (Package No: AMISDP-SD-014) Link 1: <a href="https://www.bamis.gov.bd/bulletin/nation/">https://www.bamis.gov.bd/bulletin/nation/</a> Link 2: <a href="https://www.bamis.gov.bd/bulletin/district/">https://www.bamis.gov.bd/bulletin/district/</a> Link 3: <a href="https://www.bamis.gov.bd/bulletin/special/">https://www.bamis.gov.bd/bulletin/special/</a> Link 4: <a href="https://www.bamis.gov.bd/bulletin/outlook/">https://www.bamis.gov.bd/bulletin/outlook/</a> Link 5: <a href="https://www.bamis.gov.bd/link/daesms/">https://www.bamis.gov.bd/link/daesms/</a> Link 6: <a href="http://115.127.13.42/polaris/login">http://115.127.13.42/polaris/login</a>	2023 (Completed)	Agro-Meteorological Information Systems Development Project (AMISDP), Department of Agricultural Extension ( <b>DAE</b> ), Khamarbari, Farmgate, Dhaka-1215, Bangladesh
1	"Agro-meteorological Information System (BAMIS)(e.g. Web Portal in Bangla & English, Data Portal Software, Data Conversion Software, Mobile Based Application, API Integration, SMS, Online Web Based System Development, and Web Server, Computer, Monitor, Printer Digital Color Scanner, 2 VC System and Providing training for skill development of employees at DAE HQ and BARI, Joydevpur". Link: <a href="http://www.bamis.gov.bd">www.bamis.gov.bd</a> <b>Android Apps: Google Play Store</b> <b>Apps Name- BAMIS Portal (Bangla &amp; English)</b>	2019-2022 (Completed)	Agro-Meteorological Information Systems Development Project (AMISDP), Department of Agricultural Extension ( <b>DAE</b> ), Khamarbari, Farmgate, Dhaka-1215, Bangladesh

	<b>iOS Apps: Apple- App Store Apps Name- BAMIS Portal (Bangla &amp; English)</b>		
1	API Development of, Meteorological Data Acquisition Sub System (MDASS) & Automated Dissemination System (ADS) of Current Weather Condition Apps; Development of Next GEN_PYCPT Module, SPI Module, Satellite Product Processing System for use in Forecasting, NWP Product Development (Lot-2).  Link 1: <a href="http://live.bmd.gov.bd/p/OneMonth282">http://live.bmd.gov.bd/p/OneMonth282</a> Link 2: <a href="http://live.bmd.gov.bd/p/ThreeMonth283">http://live.bmd.gov.bd/p/ThreeMonth283</a>	2022 (Completed)	Storm Warning Centre (SWC), Bangladesh Meteorological Department <b>(BMD)</b> E-24, Agargaon, Dhaka- 1207
2	Supply of Multiple Fax Software, Existing ADS Apps Desktop Version to Web Version conversion, MDASS Data Conversion Software, Create Publication Data Module & Rain Data Module Software (Lot-2).	2022 (Completed)	Storm Warning Centre (SWC), Bangladesh Meteorological Department <b>(BMD)</b> E-24, Agargaon, Dhaka- 1207
2	Supply, Design and Development with Installation of BMD Web Portal	2022 (Completed)	Storm Warning Centre (SWC), Bangladesh Meteorological Department <b>(BMD)</b> E-24, Agargaon, Dhaka- 1207
2	Providing Hosting & Maintenance for the Web Portal <a href="http://www.bmd.gov.bd">www.bmd.gov.bd</a>	2022 (Completed)	Storm Warning Centre (SWC), Bangladesh Meteorological Department <b>(BMD)</b> E-24, Agargaon, Dhaka- 1207
2	Human Development Foundation Project To set up, run or assist institutions of learning for imparting of knowledge, institutions for imparting technical and vocational skills development – by ICT Solution <a href="http://www.hdfbd.com">www.hdfbd.com</a>	2014-22 (Completed)	Human Development Foundation <b>(HDF)</b> Flat # 9/C, Rupayan-Shelford 23/6, Block-B, Bir Uttam A.N.M Nuruzzaman Road, Shyamoli, Dhaka.
2	Crop and Disease Weather Calendar for vegetable crops like Brinjal and Tomato.	2019-21 (Completed)	Farming Future, <b>USA</b>
2	ICT Solution & Software Development Project ICT Solution & Software Development of Infrastructure Planning & its major application development for policy making and integrated planning. <a href="http://www.leadinteriorbd.com">www.leadinteriorbd.com</a>	2017-21 (Completed)	Lead Interior & Building Development Company Shah Ali Tower (11 <sup>th</sup> Floor),33 Kawran Bazar, Dhaka, Bangladesh
2	Big data analytics system development project Big data analytics system solution provided to use of advanced analytic techniques against very large, diverse data sets that include structured, semi-structured and unstructured data, from different sources, and in different sizes from terabytes to zettabytes. <a href="http://www.leadinfosys.com">www.leadinfosys.com</a>	2019-21 (Completed)	Lead Infosys Level #B2, House #76, Road #02, Block #F, Banani,Dhaka, Bangladesh
2	ESTEPS Project: Portal Development (Website), Hosting, System Integration, ERP Development, Software	2020 (Completed)	ESTEPS Limited Anima Vista, Flat-5C 30 Topkhana Road, Shahbag

	Development, Training & Maintenance; Website URL: <a href="http://www.esteps.org.bd">www.esteps.org.bd</a>		Dhaka-1000, Bangladesh
2	Pest and Disease relationships, weather calendar for various crops and other related jobs (Chili, Potato etc.)	2020 (Completed)	Villa Thawthisa Agro Green Resource, Maharashtra, India
2	Seismological Apps Development (Bangla & English Language) for BMD existing web portal (Bangla & English Language) and Bangla Domain Registration, Hosting & Maintenance.	2019 (Completed)	Storm Warning Centre (SWC), Bangladesh Meteorological Department (BMD) E-24, Agargaon, Dhaka- 1207
3	Pest And Disease Management System & Crops Management System with crop Weather Calendar.	2018-19 (Completed)	Agro-Meteorological Information Systems Development Project (AMISDP), Department of Agricultural Extension (DAE), Khamarbari, Farmgate, Dhaka-1215, Bangladesh
3	Artificial Intelligent (A.I) for Favorable Condition Weather Table, Pests Parameters, Diseases Parameters, Weather Matching, Pests, Disease with crop weather calendar Status ”.	2018-19 (Completed)	Agro-Meteorological Information Systems Development Project (AMISDP), Department of Agricultural Extension (DAE), Khamarbari, Farmgate, Dhaka-1215, Bangladesh.
3	Supply of Network Based Aviation Observation Data Sharing Software for SMO Saidpur <a href="http://www.bmd.gov.bd">www.bmd.gov.bd</a>	2019 (Completed)	Storm Warning Centre (SWC), Bangladesh Meteorological Department (BMD) E-24, Agargaon, Dhaka- 1207
3	Pest and Disease relationships, weather calendars for various crops and other related tasks.	2018-19 (Completed)	URO Agro Products, New Delhi, India
3	Pest and Disease relation with weather calendar for various crops (Onion, Banana etc.)	2018-19 (Completed)	Sundarban Agro Lab, West Bengle, India
3	Development & Maintenance of BMD web portal <a href="http://www.bmd.gov.bd">www.bmd.gov.bd</a> & Providing Mail Server for 3 Years.	2017 (Completed)	Storm Warning Centre (SWC), Bangladesh Meteorological Department (BMD) E-24, Agargaon, Dhaka- 1207
3	BMD Project Meteorological Data Acquisition Sub System (MDASS) – Software Development & Maintenance <a href="http://www.bmd.gov.bd">www.bmd.gov.bd</a>	2017 (Completed)	Storm Warning Centre (SWC), Bangladesh Meteorological Department (BMD) E-24, Agargaon, Dhaka- 1207
3	Providing Hosting Server, Mail Server & Development of web site	2016 (Completed)	Storm Warning Centre (SWC), Bangladesh Meteorological Department (BMD) E-24, Agargaon, Dhaka- 1207

3	Vehicle Management Software (VMS) for Brotherhood International Limited	2016 (Completed)	Brotherhood International Limited 2/1, Chitta Ranjan Avenue, Sadarghat, Dhaka-1100
3	Design, Development and implementation of our inventory and sales management software "Process Management System" for Prime Pusti Ltd.	2015 (Completed)	Prime Pusti Ltd. Al Razi Complex (4 <sup>th</sup> Floor) G402-403 166-167 Shahid Nazrul Islam Sarani, Purana Paltan, Dhaka- 1000
4	System development & server solutions in "Integration Establishment of the Flood forecasting platform, establish database, configuration of real time and forecast data stream, hydrological and hydrodynamic models and data assimilation. Configuration of automated data processing and modelling tasks and generation of system outputs (warnings and reports) URL: <a href="http://www.smrc.org.bd">www.smrc.org.bd</a>	2012-15 (Completed)	SAARC Meteorological Research Centre (SMRC) Agargaon, Bangladesh
4	Human Resource Management System Software (HRMS) named PAPYRUS & Dynamic Website Development for Sunlife Insurance Company Ltd.	2014 to 2025 (Completed & Maintenance Ongoing)	Sunlife Insurance Company Ltd BTA Tower (7 <sup>th</sup> Floor), 29 Kemal Ataturk Avenue, Road No-17, Banani C/A, Dhaka- 1213.
4	Development of Web site & ERP Software of <a href="http://www.noblegroupbd.com">www.noblegroupbd.com</a> for Noble Housing Ltd.	2012 (Completed)	Noble Housing Ltd. 30/A Naya Palton (13 <sup>th</sup> Floor) Sattara Centre , VIP Road, Dhaka-1000.
4	Mail Server Solution with Dynamic Website Development with Integration, Maintenance, Upgradation & Modification. (Link: <a href="http://www.polycables.com.bd">www.polycables.com.bd</a> )	2023 – 2024 (Completed)	POLY CABLE IND. LTD. Madina Heights 3 <sup>rd</sup> Floor, 32, Shantinagar More, Dhaka-1217.
4	Design, Development, Hosting & Maintenance of Bangladesh Archery Federaton's Website.	2022- 2025 (Completed & Maintenance Ongoing)	Bangladesh Archery Federation 1st & 2nd Floor, Maulana Bhashani Stadium, Dhaka – 1000
4	Web Portal Development & Content Management System (CMS) Development & Integration of Bangladesh Olympic Association; URL: <a href="http://www.nocban.org">www.nocban.org</a>	2022- 2025 (Completed & Maintenance Ongoing)	Bangladesh Olympic Association Olympic Bhaban, Rajuk Avenue, Outer Stadium, Purana Paltan, Dhaka 1000.
4	Dynaimic Website, HRMS & Payroll Management System Development for Human Development Foundation (HDF) Link: <a href="https://hdfbd.com/">https://hdfbd.com/</a>	2020 – 2025 (Completed & Maintenance Ongoing)	HUMAN DEVELOPMENT FOUNDATION Flat # 9/C, Rupayan-Shelford 23/6, Block-B, Bir Uttam A.N.M Nuruzzaman Road, Shyamoli, Dhaka-1207.

Responsible for planning, I want to build up my career with strong labor, honesty and responsibility as a good marketer. To improve organization and myself; I can take challenge in enter Business Development & Marketing Field. I am responsible about the company.

Specially, I have a varied background in business including sales, marketing and development of new business. I am currently **CEO** of **WEB SOFT BD** (Specialized @ Web Solution, Mail Solution, Apps Development (Android & IOS), Portal Development, Software Development, ERP Development, API Development, Automation Solution, Data Center Solution, System Development, Agro-Meteorological System Development, Meteorological System Development, Agriculture System Development, Water System Development, Artificial Intelligence (A.I.) Solution, GIS Development, Engineering Software Development, Research & Training) of expert in National & International Level. I have developed the company as new. I have an ability to develop business in a company environment at all levels.

**Job Duration: 21<sup>th</sup> JANUARY'2008 to till date.**

- **Have 2 (Two) years' experience as a C.O.O.**

**Job responsibility:**

Responsible for planning, organizing, training, directing and controlling the sales and Operation. Sales Administration, Development & Designing Operation, Direct Sales, Retailer, Key Accounts and all activities of Sales & Operation with end view of achieving the corporate Sales and Operation objectives of the company.

Specially, I have a varied background in business including sales, marketing and development of new business. I am currently Head of Marketing of **CYBER HOSTING** (Company business is Web Solution, Software Development, Networking, Corporate Solution, and Business Automation) of expert wills in Dhaka and have developed the company from new. I have an ability to develop business in a company environment at all levels.

**Job Duration: 14<sup>th</sup> JANUARY'2007 to 20<sup>th</sup> JANUARY'2009.**

- **Have 2 (Two) year's experience as a HEAD OF MARKETING.**

**Job responsibility:**

Major work was monitoring Sales & Marketing. I was also control Marketing Department, Technical Department, Customer Care department. Responsibility was also including business development & customer care about continuing to exceed expectations of the existing customer base. I was quick to grasp new ideas, concepts and technologies and to develop creative and innovative solutions to complex problems and issues. Possesses excellent interpersonal, communication and negotiation skills was excellent. My Company was **CYBER HOSTING** (Company business is Web Solution, Software Development, Networking, Corporate Solution, and Business Automation)

**Job Duration: 14<sup>th</sup> JANUARY'2005 to 13<sup>th</sup> JANUARY'2007.**

- **Have 2 (Two) year's experience as a MARKETING MANAGER.**

**Job responsibility:**

I was experienced, qualified Marketing professional with good know how across the Marketing mix and excellent interpersonal/stakeholder management skills and management New product development Literature production and management Strategy and plan production and delivery the service.

A positive and proactive professional with extensive IT marketing & sales management experience within a high-tech level. My Company was **CYBER HOSTING** (Company business is Web Solution, Software Development, Networking, Corporate Solution, and Business Automation)

**Job Duration: 11<sup>th</sup> JANUARY'2003 to 12<sup>th</sup> JANUARY'2005.**

- **Have 3 (Three) year's experience as a MANAGER (Business Development).**

**Job responsibility:**

Major work in Sales & Marketing. Two (2) years was in Sr. Marketing Executive. My responsibility was Business Development and Marketing. To run the team. 5 members' was in a team. To sale web site; and fill up the target. Job Responsibility was as well as visit to Prospect Client Office, & agreement. My Company was **CYBER HOSTING** (Company Business was IT based Corporate Solution).

(Company Business was web solution, Software Solution, Digital Brochure, Security System, Corporate Maintains).

**Job Duration: 11<sup>th</sup> JANUARY'2001 to 10<sup>h</sup> JANUARY'2003**

- **Have 2(Two) year's experience as a Sr. Executive.**

**Job responsibility:**

Major work was in Sales. Two (2) years was in direct sales. Job Responsibility was visit to Prospect Client Office & awareness of the people; about IT. Specially Web Site, Software and other's services. My Company was **SSR Global Shine Ltd.** (Company Business was IT based Corporate Solution).

**Job Duration: 5<sup>th</sup> JANUARY' 1999 to 5<sup>th</sup> JANUARY'2001**

**Working Area / Environment:**

- Domestic Marketing
- International Marketing
- Market Research

- Market analyses
- Planning
- Develop
- Team Buildup
- Team Training
- Team Monitoring
- Team Supervision
- Market Promote
- Advertisement
- Recruitment
- Direct Sales
- Tele Marketing
- Online Marketing
- Target Fill up
- Documents Prepare
- Client Visit
- Customer relationship
- Business Development
- Customer Care

### **Computer Proficiency:**

- MS-Word, Excel, FoxPro, Power Point, etc.
- Cute FTP, WS FTP
- Expert user at E-mail & Internet Browsing
- Web Site Maintenance
- Web Server Maintains
- Mail Server Maintains
- Network Server Maintains
- Have Knowledge of Web Development, Software Development, Apps Development, API Development, System Integration, Server Solution etc.
- Have knowledge on Programming (Topics HTML, CSS, Java script, JSAON, Node JS, XML, Java, PHP, MS SQL, Python, Oracle Server as well as Apache server)
- Have also Knowledge of Digital Brochure Development, Power Point Presentation, etc.

### **Extra Curriculum Activities:**

- Analyzing, Planning, Management, & Implementing the ongoing projects
- Organizing the Team Members and distributing task for them. Guiding the team Members.
- Overall Project Management for developing the project, Observing, Monitoring Jira Board etc. (Overall & Day to Day).
- Preparing of Monthly Progress Report, BRS PPT (User Journey) for client etc.
- Contact with the client regularly.
- Programming for developing software, apps & web-based system.
- Providing support to the team for Designing & Developing a system
- Developing URS, and SRS.
- Developing the necessary business and system specifications

- Developing Solutions to meet business needs.
- Technical Evaluation of a project and testing a system
- Ensuring Best Quality in accordance with SCI Development Standards.
- Providing any kind of ICT solution
- Recommend, Schedule and Perform software improvements and upgrades.
- Backlog Management
- Making the system to work effectively. Applying changes if required. Controlling the procedures, version controlling.
- Create and maintain architectural and design artefacts to ensure the up-to-date documentation for the relevant programs and projects is readily available and ensure the knowledge is disseminated.
- Contribute to the evolution and planning of the enterprise architecture by ensuring solutions are developed in line with roadmaps.
- Carry out any other job assigned by the management.
- Always ready for afterhours support (24x7) as needed.
- Develop manual of the software and publish it.
- Fabricate server as well as web server, data server, application server on both Windows and Linux operating system for the company as well as clients

### **Professional Certification:**

**APN (Asia Pacific Network)** certificate for **Climate Data Analyses and Downscaling** from **Nepal on 2022**

**B-Meet** Professional Certificate from **University of Miyazaki, Japan on 2023**

**CMMI Level 3** Certificate for Quality Service as Founder, Proprietor & CEO of **WEB SOFT BD on 2023**

**ISO 9001:2015** Certificate for Quality Management System as Founder, Proprietor & CEO of **WEB SOFT BD on 2023**

**ISO/IEC 27001:2013** Certificate for Information Management System as Founder, Proprietor & CEO of **WEB SOFT BD on 2023**

**BASIS (Bangladesh Association of Software & Information Services)** certificate as Founder, Proprietor & CEO of **WEB SOFT BD on 2016**

**BCS (Bangladesh Computer Samity)** certificate as Founder, Proprietor & CEO of **WEB SOFT BD on 2023**

### **Academic Background:**

#### **Post-Graduation:**

Master of Business Administration (MBA) in Marketing from **Uttara University, Dhaka** at 2010.

#### **ICT Certification:**

Digital Presence Certificate, NIHRD, Dhaka. In 2008.  
Computer Certificate, NYTA, Dhaka. In 2000.

**Graduation:**

Bachelor of Commerce (B. Com) from Govt. Bangla College under National University at 1999.

**Higher Secondary Certificate (HSC):**

1<sup>st</sup> Division, Comilla Board, Science Group, Islamia College, Chittagong. In 1995.

**Secondary School Certificate (SSC):**

1<sup>st</sup> Division, Comilla Board, Science Group, Chittagong Municipal model High School, Chittagong. In 1993.

**Languages:**

	<b>Level of Proficiency (i.e. very good, good, fair or poor)</b>		
<b>Language</b>	<b>Speaking</b>	<b>Reading</b>	<b>Writing</b>
English	Excellent	Excellent	Excellent
Bangla	Excellent	Excellent	Excellent

**Personal Information:**

Name: Kazi Fakrul Latif

Father's Name: Kazi Abdul Latif

Mother's Name: Monowara Begum

Present Address: 430/1/A, South Kafrul (6<sup>th</sup> Floor), P.S- Kafrul,  
Dhaka Cantonment, Dhaka-1206, Bangladesh.

**Cell: +88-02- 01716983511, +88 01746247050**

Permanent Address: Village: Ayubpur  
Post Office: Bancharampur  
Police Station: Bancharampur  
District: Brahmanbaria  
Country: Bangladesh.

Date of Birth: 07<sup>th</sup> January'1976

Marital Status: Married

Religion: Islam (Sunni)

Nationality: Bangladeshi

National ID Number: 4636009229

Passport Number: B00032869

**Reference:**

**01) Engr. Abdul Matin**

Sr. Communication Engr.  
Bangladesh Meteorological Department  
E-24, Agargaon, Dhaka.  
Cont.- +88 01714276261

**02) Dr. Md. Mizanur Rahman**

Sr. Consultant  
Bangladesh Agrometeorological System Development Project  
Department of Agriculture Extension  
Khamarbari, Dhaka.  
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**Signature & Date**